

Sales Success 2021

Six Week Course to Make Your Sales Better This Year

Weekly 2-Hour Live Remote Interactive Training Sessions

WHAT YOU'LL LEARN

How to identify and sell to different personality types

Scientifically proven phrases that move your clients into buying mode

How to establish trust and build value with your clients

How to know your competition better than they know themselves

Recognize how your competitors sell against you and how you can use it to close business

WHAT'S INCLUDED

PDF Workbook with worksheets and helpful forms to keep you on track

Optional monthly phone coaching at a 2021 Fresh Start discount

PRACTICAL TAKEAWAYS

Simple and effective changes to your sales presentation that will get results

Forms and methods to track key performance indicators

Real-life examples to help close "stuck" sales

Build your knowledge base and your confidence.

SIGN UP NOW!

~~\$1500~~

*2021 Fresh Start
Special \$1000*

Email us at: frank@zehnaconsulting.com

OR

Call 706-202-3042 for more information

FRANK ZEHNA
CONSULTING